

# Agent Contract

This is an Agent Contract between the Agent referred to below (the "Agent", "You" or "Your) and The Baltimore Life Insurance Company (the "Company").

## I. AGREEMENT

The Agent agrees to represent the Company, subject to the authority delegated herein, and to abide by the terms of this Contract. The Company agrees to compensate the Agent according to the terms of this Contract and the compensation schedules, attached hereto and made a part hereof. The Agent is an independent contractor, and this Contract does not create an employer/employee relationship between the Company and the Agent, or between any of the Agent's appointed sub-agents.

## II. AUTHORITY AND RESPONSIBILITY OF THE AGENT

The Agent is authorized by the Company to perform the following duties. The Agent agrees to perform these duties according to the Company's practices and procedures, which may change from time to time.

- a. Procure and submit to the Company personally and through sub-agents applications for life insurance, health insurance and annuities. Assure that applications are accurately completed and fully disclose to the Company all facts which could affect the Company's decision regarding the issuing of the policy. Ensure that the application is reviewed by the applicant before it is signed by the applicant and that it is signed in your presence or in the presence of sub-agent.
- b. Assure that all sales, marketing and service activities involving the Company or any of the Company's products which are conducted by the Agent and all sub-agents appointed by the Agent strictly adhere to the Company's Market Conduct Training Manual as well as any other communicated rules of the company and incorporated herein by reference to form a part of this contract.
- c. Those policies provided to you for delivery issued on the applications referenced in sub-paragraph (a) above should be promptly delivered to the policyowner, provided the initial premium has been paid. If, at the time of delivery, the insured is not in the same health and insurable condition as represented in the policy application, the Agent or the Agent's appointed subagent should not deliver the policy but rather should immediately forward to the Company full details including the nature of the disorder, the date of inception, and the extent of treatment. Policies are not to be

delivered unless each person insured by the policy is in the same health and insurable condition as represented in the policy application.

- d. Use best efforts to provide satisfactory service to those policyholders solicited by or assigned to the Agent.
- e. Recommend agents and sub-agents for appointment to act as an agent of the Company. All such appointments must be approved at the sole discretion of the Company. The company may terminate the appointment of any agent or sub-agent recommended by Agent with our without cause and with or without Agent's approval.
- f. Use best efforts to supervise agents and subagents and have standards in place so as to reasonably assure that its agents and subagents are in conformity with the terms of their contracts including but not limited to the Company's Market Conduct Training Manual.
- g. Be responsible for all money received by the Agent, RGA, agents and sub-agents contracted by the Agent on behalf of the Company.
- h. Be responsible for any and all indebtedness to the Company of the Agent and all agents and sub-agents contracted by the Agent. Agent agrees to reimburse the Company for all costs and expenses incurred in collecting such debt.
- i. Procure and maintain all necessary licenses required for the Agent and all Agent's agents and/or sub-agents to solicit applications for or sell or service any of the Company's policies.
- j. Conform to all applicable laws and regulations governing the solicitation, sale and servicing of life insurance, health insurance and annuities.
- k. Be responsible for all property of the Company lent or leased to the Agent or Agent's subagents, and conform to the terms of any loan or lease agreement.
- Cooperate at all times with the Company or any of its representatives in any inquiry or investigation as it may relate to the business of the Company, including but not limited to, any within the context of an administrative, regulatory, or judicial proceeding. Agent will notify the Company promptly upon receipt of any complaint. In accordance with applicable Form 8154-0913

laws and regulations you shall maintain accurate and complete books, records, accounts, correspondence or other data relating to all the business of the Company. The Company shall at all times have the right to inspect any and all books, records, accounts, correspondence, or data in your office or kept by you or any agent so far as the same may relate to the business of the Company, and to make such extracts or copies as it may desire.

### **III. LIMITS OF THE AGENT'S AUTHORITY** The Agent agrees NOT to perform any acts on behalf of the Company for which the Agent is not authorized, including, but not limited to, the following:

- a. Incur any debt, expense or liability on behalf of the Company.
- b. Modify or waive any of the provisions of the Company's policies, applications, or contracts; or bind the Company in any way.
- c. Misquote or incorrectly illustrate any rates or values for any of the Company's products.
- d. Use any materials, proposals, illustrations, or advertising identified with the Company or any of the Company' products, which have not been previously submitted to the Company for approval and have not received specific written approval from the Company.
- e. Collect any money on behalf of the Company, except for initial premiums on business solicited by the Agent.
- f. Make any representation or state any opinion regarding the validity or payment of any claim.

## **IV. COMPENSATION**

As compensation for services, the Company agrees to pay the Agent according to the "Schedule of Compensation" attached hereto and made a part hereof as follows:

- a. This compensation will be paid only after receipt in the Home Office of premiums. If a premium is refunded for any reason, the Agent must return to the Company any compensation and fees paid on that refunded premium. The "Schedule of Compensation" may be modified, altered or changed by the Company in any way upon notice to the Agent, and will affect business submitted to the Company after the effective date of the change.
- b. Overriding compensation will be paid to the Agent on business produced by the Agent's agents and or sub-agents. The amount of the overriding compensations paid to the Agent is the difference between the compensation in the "Schedule of Compensation" attached to the Agent's Contract and the compensation, if any, paid by the Company directly to the Agent's agents and sub-agents or owing to

the Agent's agents and sub-agents but paid through the Agent. The Agent is responsible for and shall account for and keep records of any compensation earned by its agents or sub-agents which Company pays through the Agent.

- c. Except as otherwise set forth in this Contract, compensation, which is earned under the terms of this Contract and that is set forth in the "Schedule of Compensation," will be deemed vested, but will be forfeited if the Contract is terminated under the provisions of paragraph V., section d and section e., subsections 1. through 8., or if the Agent has not met production requirements at the time of termination as set forth in the "Schedule of Compensation."
- d. The Company may elect to accumulate the Agent's compensation payments until a payment in excess of \$50.00 is due for electronic funds transfer. Amounts not paid by electronic funds transfer will have higher minimums that are established by internal policy. If, in any calendar year, the total compensation due to an Agent no longer appointed with the Company is less than \$400.00, this contract will terminate, all compensation will stop at the end of that calendar year, and the Company shall have no further liability under this Contract.
- e. Any indebtedness of the Agent to the Company, whether resulting from acts of the Agent, acts of the Agent's agents, sub-agents or otherwise, shall be the responsibility of the Agent and will be a lien on all compensation payable to the Agent. The Company may apply any compensation payable to the Agent to offset indebtedness owed to the Company at any time. The Company's right to collect payment of any indebtedness owed by Agent shall not be limited solely to offsetting compensation owed the Agent by Company. The Agent shall remain fully liable for any remaining indebtedness. Any indebtedness which remains outstanding for a period of 60 days after demand by the Company shall bear interest at a rate of 3% above the prime rate listed in the Wall Street Journal. The provisions of this Paragraph shall survive the termination of this Contract.
- f. Subject to paragraphs IV. d. and IV. e. above, upon the death of the Agent, this Contract will be vested if at the time of the Agent's death the production requirements set forth in the Schedule of Compensation have been met.
- g. No compensation will be paid when an existing policy issued by the Company on the same life has terminated within six (6) months of the date of the new application being submitted by the Agent or the Agent's agents or sub-agents. If an existing policy terminates within six (6)

months of the date of the new policy on the same life, the Agent agrees to refund first year premiums on the original policy not to exceed the first year commission on the second policy.

### V. TERMINATION

This Contract, together with any riders, supplements and endorsements hereto, shall terminate on the occurrence of any of the following:

- a. Thirty (30) days following the mailing of written notice by either party to the last known address of such other party.
- b. Upon the death of the Agent.
- c. Upon the termination of the Agent's life or health insurance license.
- d. Upon a material breach of any of the terms of this Contract as determined by the Company in its sole and absolute discretion.
- e. Not withstanding any other provision in this Contract, and whether such events occur prior to or after termination of this Contract, upon the occurrence of any of the events set forth in paragraph V., section e., subsections 1. through 8. The provisions of paragraph V., section e., subsections 1. through 8. shall survive the termination of this Contract.
  - 1. Upon the commission of any act of fraud, theft or misappropriation of funds, involving the Company, by the Agent.
  - 2. Submission to the Company of information which the Agent knows to be false.
  - 3. Failure to disclose to the Company any medical or personal history of any applicant for any of the Company's policies of which the Agent has knowledge.
  - 4. Inducing any policyholder to terminate any policy with the Company without the prior written approval of the Company.
  - 5. Upon the Agent pleading guilty or nolo contendere or upon being convicted of a crime involving moral turpitude.
  - 6. Any action on your part that could reasonably be construed to be defamatory, slanderous, libelous, or materially prejudicial to the Company.
  - 7. Failure to fully pay outstanding debt owed to the Company within 60 days of such date such debt is incurred.
  - 8. Upon any act that violates market conduct rules as described in the disciplinary actions section of the Market Conduct Training Manual.

Upon termination of this Contract, you shall immediately pay to the Company all sums due and deliver to the Company all brochures, publications, and other materials connected with the sale of Company products. Upon termination for cause, you forfeit all rights to future commissions, and the Company reserves the right to retain, reassign, or cancel any of your general agents, agents or subagents without any further obligation to you.

## VI. GENERAL PROVISIONS

- a. The Company may reject applications for policies, limit the amount or plan of insurance, or require a higher premium than applied for, if not prohibited by law.
- b. The Company may alter or withdraw existing insurance products, introduce new insurance products, and enter or withdraw from territories, at its sole discretion. The Company shall not be liable to Agent or any of Agent's agents or subagents in connection with such actions.
- c. Failure of the Company to promptly enforce non-compliance with the terms of this Contract does not constitute a waiver of such terms. Further, the waiver by the Company of any term or right of enforcement contained in this Contract shall not constitute a waiver of any subsequent breach or right of enforcement.
- d. This Contract supersedes any previous Contracts between the Agent and the Company. It does not release the Agent from financial obligations owed or assumed prior to its effective date.
- e. No modification, amendment, or assignment of this Contract will be valid unless approved in writing by a Vice President or President of the Company.
- f. The Agent shall maintain error and ommissions insurance and provide Company evidence of such coverage upon request.
- g. The financial obligations of this Contract shall be binding upon the parties, their heirs, successors and assigns.
- h. You agree to hold harmless, defend (with counsel reasonably acceptable to the Company) and indemnify the Company against any claims, judgments, settlements, costs, expenses or other damages, including attorneys fees, which the Company may suffer or incur as the result of any breach of this Contract or any negligent, fraudulent, or unauthorized act, or error or omission, of you, any of your employees, agents, officers, or sub-agents. The Company shall have exclusive authority to direct the defense and effect any settlement in any action for which the foregoing indemnity may apply. You shall upon demand, pay the Company as a debt due hereunder any sums due to it in accordance with this paragraph, as well as any monies expended by the Company in answering or defending any attachment, garnishment, or other proceedings involving you, your employees, or officers, or any agent or other individual under your direct control and supervision. You agree that under no

circumstances whatsoever shall the Company be liable to you (or anyone claiming through you) for any lost profits or indirect, incidental, punitive, or consequential damages in connection with this Contract.

- This Contract is governed by the Laws of the i. State of Maryland (without regard to any choice of law provisions) and each party hereto agrees to accept service of process in and to submit to the jurisdiction of the federal or state courts located within the State of Maryland for any matter involving this Contract. In any action, suit or proceeding brought by the Company, you agree not to assert that such action, suit or proceeding is brought in an inconvenient forum or that the venue of the action, suit or proceeding is improper.
- The provisions of this Contract shall be deemed j. severable. In the event any provision in this Contract is determined to be unenforceable or invalid, such provision shall nonetheless be enforced to the fullest extent permitted by applicable law, and such determination shall not affect the validity and enforceability of any other provisions in this Contract.
- The Company reserves the right in its sole k. discretion when settling disputed claims or complaints of a policyholder to refund any premium or premiums paid on a policy or contract produced under this Contract directly by the Agent or by an agent or sub-agent of the Agent. If such a refund is made, other than as part of the benefits provided by the policy or contract, the Agent shall be charged with and/or shall repay to the Company, any compensation paid to Agent or Agent's agents or sub-agents on the premium or premiums so refunded.
- You understand and acknowledge that during 1. the term of this Contract you may gain access to certain confidential and proprietary information relating to the Company and its business and you

agree to keep all such information confidential. You agree that any and all "Nonpublic Personal Information" obtained by you on behalf of or from the Company in the performance of your duties and obligations under this Contract shall be used by you only as necessary to fulfill your obligations under this Contract and shall not be disclosed to any other person unless specifically authorized in writing by the Company, or the person who is the subject of the "Nonpublic Personal Information," or as otherwise permitted by law. "Nonpublic Personal Information" has the meaning set forth in section 509 of the Gramm-Leach-Bliley Act (P.L. 106-102) and any federal and state laws and regulations that implement that Act and includes but is not limited to name, address, and financial or health information of a policyholder, insured, applicant, or prospect. You agree to establish physical, electronic, and administrative procedures to protect the security and confidentiality of "Nonpublic Personal Information" in compliance with the Act and any and all federal and state laws and regulations that implement the Act.

- m. You agree that the Company will have at all times, both during and after the termination of this Contract, the right to communicate in any fashion with the persons insured under the policies issued hereunder or the owners of such policies for any purpose.
- n. Notwithstanding any provision of this Contract to the contrary, the termination of this Contract, whether with or without cause, shall be construed as a termination of: (a) your appointment and your authority under Paragraph I of this Contract; (b) your authority under Paragraph II of this Contract; and (c) the Company's obligations under Paragraph IV of this Contract. All other provisions of this Contract shall survive any termination of this Contract.

Signature of Agent	Date	
Signature of Appointing Agent/Agency	Date	
Name of Appointing Agent/Agency		
The Baltimore Life Insurance Company	Date	
-NOT EFFECTIVE UN	NTIL SIGNED BY COMPANY—	

## THE BALTIMORE LIFE COMPANIES APPOINTMENT REQUEST

I. PERSONAL DATA			
Full Name $\Box$ Mr. $\Box$ Mrs. $\Box$ Ms.	First Middle	L /C	
Last		e Jr./Sr.	
Social Security Number	Birth Date//	Birth Place	
Agency/Corporation Name		$\Box$ Corporation $\Box$ Pa	artnership $\Box$ Other
Business Tax Identification Number			
Administrative (policies, reports, copies of corre	espondence)		
Send To		Fax ()	
Street	City	State	Zip
Business Phone ()	Mobile ()		
Email			
Personal (other correspondence)			
Send To		Fax ()	
Street	City	State	Zip
Business Phone ()	Mobile ()		
Email			
Compensation and Tax Reporting (commission			
Payable To (Payee)	Tax Identification	on Number for This P	ayee
Street	City	State	Zip
Business Phone ()	_ Fax ()		
Email			

### PRESENT PRIMARY COMPANY

- 1) Has your insurance license ever been restricted, suspended, revoked, relinquished or surrendered as part of any investigation proceeding by any state or federal regulatory agency? □ Yes □ No
- 2) Have you ever been convicted of, currently charged with, or pleaded "nolo contendere" (*no contest*) to, a felony or misdemeanor involving insurance, investments, taxes, or other financial transactions? □ Yes □ No
- 3) Are you currently subject to any disciplinary action, regulatory supervision or probation involving insurance, investments, taxes or other financial transactions? □ Yes □ No
- 4) Have you ever been fined, barred or otherwise disciplined by an insurance regulatory agency or any other regulatory authority of any kind? □ Yes □ No
- 5) Within the last five years, have you been involved in any litigation or been the subject of any consumer complaint filed with any state insurance department, NASD or any federal regulatory agency or do you anticipate being the subject of any litigation or complaint? □ Yes □ No
- 6) Have you ever been terminated for cause or wrongful act?  $\Box$  Yes  $\Box$  No
- 7) Do you have any unpaid debit balance with another insurance company?  $\Box$  Yes  $\Box$  No
- 8) Have you ever filed for bankruptcy?  $\Box$  Yes  $\Box$  No
- 9) Have you ever been convicted of a felony, involving any motor vehicle violations, use or possession of a weapon, violent act, theft, or act of dishonesty for which the record has not been sealed or expunged? □ Yes □ No
- 10) If you have been convicted of a felony, have you notified your domicile state insurance regulatory agency of your legal status? □ Not Applicable □ Yes □ No

### (If you answer "Yes" to any question, please provide details below.)

Prior to the appointment or contracting of any agent, Companies require the receipt of employment and credit history from said Agent. Nothing in this authorization restricts Companies from seeking additional information from Agent relating to his/her appointment with Companies.

The Companies reserves the right to decline an appointment request for any reason, including solely because an applicant has been convicted of a crime. The Companies, however, may consider the nature, date and circumstances of the offense, as well as whether the offense is relevant to the duties of the position applied for.

I authorize Companies to provide the below-described General Agency with all information Companies obtain relating to my application to contract with Companies, including my consumer credit report and/or investigative consumer report.

I certify that all statements of information provided on this Appointment Request form are true and correct. I understand if any of the information is found to be untrue, it will be a basis for my termination.

**IMPORTANT TAX NOTICE:** Under federal Tax law, The Company is required to ask you to certify your correct Taxpayer Identification Number (TIN), and to include it in any reports of taxable income it makes to the IRS.

Certification: Under penalties of perjury, I certify that:

- 1) The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2) I am not subject to backup withholding under provisions of section 3406(a) (1) (c) of the Internal Revenue Code because; a) I am exempt from backup withholding, or b) I have not been notified that I am subject to backup withholding as a result of a failure to report all interest or dividends, or c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3) I am a US person (including a US resident alien). The Internal Revenue Service does not require your consent to any provisions to this document other than the certification to avoid backup withholding.

Signature of Applicant \_\_\_\_\_\_Date \_\_\_\_\_

General Agencies Authorized to Receive Information

II.	CURRENT LICENSI	NG DATA	
	License Number		Expiration Date
	TYPE OF LICENSE	Individual: $\Box$ Agent $\Box$ Broker $\Box$ Solicitor $\Box$ Other	
		Agency: $\Box$ Corporate $\Box$ Partnership $\Box$ Other	
	INSURANCE LINES	$\hfill\square$ Life $\hfill\square$ Accident & Health $\hfill\square$ Life, Accident & H	Health
III.	LICENSE/APPOINT	MENT REQUESTS (Note: Appointment Requests Mu	st Include Copies of Agent Licenses)
	Check type of license	(s) and insurance line(s) you are requesting:	
	TYPE OF LICENSE I	ndividual: $\Box$ Agent $\Box$ Broker $\Box$ Solicitor $\Box$ Other	
		Agency: $\Box$ Corporate $\Box$ Partnership $\Box$ Other	
	INSURANCE LINES	$\hfill\square$ Life $\hfill\square$ Accident & Health $\hfill\square$ Life, Accident & H	Health
	States Applying For: (	Indicate Resident or Non-Resident Appointment)	

## Authorization and Disclosure Form

The purpose of this form is to authorize The Baltimore Life Insurance Company, their authorized representatives, and the supervisor or agency, as defined below to obtain a "consumer report" or an "investigative report" on the person named below (the proposed Agent) for purposes of evaluating whether that person will be contracted as an Agent with The Baltimore Life Insurance Company and at any time after that person has been contracted as an Agent.

## Definitions

- 1. A "consumer report" and an "investigative report" shall have the same meaning as defined in the Fair Credit Reporting Act.
- 2. A "supervisor" or "agency" shall mean the entity or person that receives override compensation based on the business written by the Agent, and that is responsible for any indebtedness of the Agent. The supervisor or agency will generally execute, along with the Agent, the agent contract that the person listed below will execute with The Baltimore Life Insurance Company, if the Agent is contracted by The Baltimore Life Insurance Company.
- 3. "Agent" shall mean any entity or person that seeks to be contracted by The Baltimore Life Insurance Company, without regard to how the entity or person is contracted; i.e., Managing General Agent, General Agent, Agent, Sub-Agent.

I (Name)\_\_\_\_\_\_, SS#,\_\_\_\_\_\_ hereby authorize The Baltimore Life Insurance Company, and my supervisor (or agency, if applicable) to view, copy, procure, be furnished copies, or be given details of all information in my consumer report and my investigative report. The information in my consumer report will include information by a credit reporting agency bearing on my consumer credit worthiness, credit standing, credit capacity, character, general reputation, personal characteristics, or mode of living which will be used for the purpose of establishing my eligibility to be contracted by The Baltimore Life Insurance Company as an Agent and for the purpose of maintaining that contract. The information in my investigative report shall include information on my character, general reputation, personal characteristics, or mode of living obtained through personal interviews with neighbors, friends, associates of me, or others with whom I am acquainted.

A copy of this authorization shall be as valid as the original. I also release The Baltimore Life Insurance Company and any person or organization complying with this authorization from any liability in connection with information furnished pursuant to this authorization.

## I UNDERSTAND THIS AUTHORIZATION ALLOWS PROCUREMENT OF A CONSUMER OR INVESTIGATIVE REPORT FOR PURPOSES OF CONTRACTING AS AN AGENT WITH COMPANIES.

Signature:

Address: \_\_\_\_\_

Email: \_\_\_\_\_\_
Date: \_\_\_\_\_

\_\_\_\_\_ California, Minnesota, and Oklahoma Applicants: Please check here to have a copy of your consumer report sent directly to you at the address listed above.

## The Baltimore Life Insurance Company

10075 Red Run Boulevard • Owings Mills, MD 21117-4871 410-581-6600 • 1-800-628-5433 • www.baltlife.com

## **DIRECT DEPOSIT AUTHORIZATION**

#### Instructions

- 1. Please complete this form and return to the Corporate Disbursement Department with a **void check** from the account listed below.
- 2. If you change your bank account, a new form and a void check will be required. You will be paid by check until your account is changed.

Account Name (As shown on the bank records)

Social Security Number / Tax I.D. (Required)		E-mail Address	
/			
Account Number		Account Type (Checking or Savings)	
Bank Name			
			HOME OFFICE USE
Bank Address		Secondary I.D. #	
City	State	ZIP Code	Pre-Note Date
Telephone Number	Bank Tran	sit Number	

I hereby authorize The Baltimore Life Insurance Company (the Company):

- to electronically deposit, to the account listed above, amounts to which I may become entitled; and
- to withdraw, from the account listed above, amounts due for non-resident state appointment fees *(independent agents only)*.

If the Company determines that funds were deposited to my account in error, I authorize the bank to return funds to the Company upon request by the Company. Any recourse shall only be against the Company. The Company may discontinue electronic deposits to my account at any time upon written notice to me.

I may withdraw or change this authorization at any time by providing written notice to the Company.

 $(\mathbf{X})$ 

Signature (If joint account, Joint Owner signs below)

Date

Date

(X)

Joint Owner's Signature (If required)

## **Advance Commission Agreement**

## Complete This Form Only If Applying For The Advance Commission Program.

This Agreement is an addendum to the contract by and between the Agent (named below), the Supervising Agent (named below), the Marketing Organization and The Baltimore Life Insurance Company (the company). This addendum provides for the annualization of commissions pursuant to the following conditions:

- 1) The amount of annualization will be 75% of first year commissions on monthly PAC mode.
- 2) The amounts advanced under this Agreement in no way either decreases or increases the amount of compensation which will ultimately become payable to the Agent. Therefore, the amounts advanced are interest-free loans granted to the Agent by the Company, and for which the Agent is liable. Chargebacks can occur as outlined in your Commission Schedule. Should this Agreement be terminated, the Company shall withhold any and all compensation otherwise payable to the Agent until the amounts advanced have been repaid. If, at the sole determination of the Company, such compensation does not appear to be adequate to repay the amounts advanced, the Agent will be liable for the balance due and must reimburse the Company upon written notification. Agent shall indemnify the Company or Supervising Agencies for all costs or harm associated with collection of debit balances including reasonable attorney fees.
- Maximum Annualization Amount: Annualized Commission on a single policy will not exceed \$1,000.00.
- 4) There will be no annualization of commission on policies covering the Agent's own life or those of his immediate family.
- 5) This Agreement shall terminate (a) upon termination of the Agent's Contract, (b) upon termination of the General Agent's Contract, (c) upon written notice by the Company of an intention to terminate the annualization, or (d) in the Company's sole discretion.
- 6) During the period of the Agreement the Company reserves the right, in its sole discretion, to change or modify in any way the percentage of premium annualized.
- 7) Annualization of commissions will not go into effect until this Agreement is signed by the Agent, the Supervising Agent, the Marketing Organization and The Baltimore Life Insurance Company, and only applies to business written and dated subsequent to the signing of this Agreement.

Agent Name (Print)	Signature	Date
Supervising Agent (Print)	Signature	Date
Authorized Marketing Organization Rep.(Print)	Signature	Date
Authorized Baltimore Life Rep. (Print)	Signature	Date

ge 2.	2 Business name/disregarded entity name, if different from above			
Print or type See Specific Instructions on page	Check appropriate box for federal tax classification; check only <b>one</b> of the following seven boxes:     Individual/sole proprietor or     C Corporation     S Corporation     Partnership     single-member LLC     Listical listility comparent. Enter the tay classification (C. C comparation S. C comparation P. partnership	Trust/estate	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any)	
	<ul> <li>Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnersh</li> <li>Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the tax classification of the single-member owner.</li> <li>Other (see instructions) &gt;</li> </ul>		Exemption from FATCA reporting code (if any) (Applies to accounts maintained outside the U.S.)	
P pecific	5 Address (number, street, and apt. or suite no.)     Request		ester's name and address (optional)	
See <b>SI</b>	6 City, state, and ZIP code			
	7 List account number(s) here (optional)			
Par	t I Taxpayer Identification Number (TIN)			
	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avo		curity number	
reside	up withholding. For individuals, this is generally your social security number (SSN). However, fo ent alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other es, it is your employer identification number (EIN). If you do not have a number, see <i>How to get</i>			
TIN oi	n page 3.	or		
	If the account is in more than one name, see the instructions for line 1 and the chart on page 4 lines on whose number to enter.	4 for Employer	- dentification number	

#### Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and

4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign	Signature of		
Here	U.S. person ►		

## **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw*9.

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

#### Date 🕨

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and

4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

10075 Red Run Boulevard • Owings Mills, Maryland 21117-4871 410.581.6600 • 800.628.5433 • www.baltlife.com